



California State University
Northridge

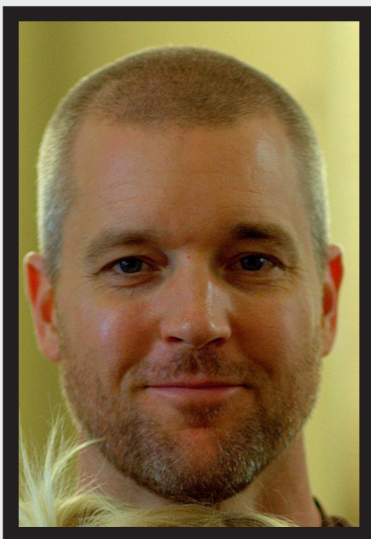
2013 California Renewable Energy and Storage Technology Conference

Saturday, May 4th, 2013

Turning LA into a Cleantech Powerhouse

Ian Gardner, VP Development and Entrepreneur In Residence, LACI

A New Model for University Commercialization, Launching LACI@CSUN Project



Ian Gardner brings a unique set of skills to LACI with entrepreneurial, management consulting, project development and investment banking experience. As an investment banker with Oracle Capital, LLC, Ian specialized in financing solutions for cleantech companies (seed/early stage, development, growth, RTO, M&A, tech transfer to China/ India/ Africa). Client sectors included: solar (panel/ services/ development), small wind, energy storage, residential/commercial/ municipal clean technology financing products, electric vehicle, battery management systems, EV charging networks, water treatment, LED, shale gas, smart grid, smart building, biomass, waste to energy, small hydro, and biofuels.

As a management consultant at The Boston Consulting Group he focused on the energy and utilities sectors worldwide including engagements for Steag Energy Services, GmbH and Pacific Gas & Electric. Mr. Gardner's project development experience at Duke Energy includes independent private power (IPP) deals internationally in Asia, Latin America, Australia and Northern Europe.

As an entrepreneur he successfully took two cleantech companies from inception to financial exit, including public company experience as CEO. Two years of business planning and development work with The Esalen Institute in Big Sur complement his strong business background with broad exposure to the human development sector.
