

# How to get the most out of Tech Fest

## (For Students)

Use Tech Fest as an opportunity to gather information about the various companies that hire individuals with your major and to establish contacts for future networking in companies that interest you. The demand for career candidates and students for both summer and part time employment is excellent.

### How to approach Tech Fest- before, during and after:

1. Scan the list of Tech Fest attendees and select the companies that interest you the most and check out their web pages.
2. Identify companies attending Tech Fest that are recruiting from your major and rank according to your interest.
3. Tailor your resume for the companies that you are interested in. You will probably need more than one version of your resume and you will want to change the objective as necessary.
4. On the day of Tech Fest, approach companies that interest you the most first. Make contact and get information. ASK QUESTIONS!
5. If you are interested GET A BUSINESS CARD AND PICK UP COMPANY LITERATURE and leave a resume.
6. Send a thank you letter and enclose another copy of your resume to each company that you like! Then **follow up** with a phone call once a week until you connect with a job. Ex. - ? I am just checking on the status of my application and I wanted to see if you need any additional information to make your decision?.

### The types of questions you should be asking:

Open ended questions rather than the typical "Are you hiring?" questions will allow you to gain the most useful information. Here are some examples:

1. What types of career possibilities are there for CE, CMT, CompE, EE, CS, ME, MSE) in your company?
2. What type of training programs do you have?
3. What types of projects does your company work on?
4. What kinds of projects might I expect to work on in my first years with your company? What kind of growth might I expect?
5. What is a typical day like?
6. What makes someone successful in your company?
7. What do you like best about your field/company?
8. What advice would you give a person seeking work in your industry?
9. Can you give me the names of anyone else I should talk with given my interests? (You will have to identify your interests at this point).
10. May I have your business card? (For future contact).